

# Addressing the Future: Enhancing Government through the Transforming Application of Foresight



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Australian Centre for Innovation & International Competitiveness

## 21st Century focus



## Where we work



The Australian Centre for Innovation works with public and private organisations around the world to better address the challenges of the future through innovation...

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## Education & Training

Engineering Management, Innovation and Entrepreneurship...

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## Recent Developments

- Innovation and Entrepreneurship in Australia for Navarre Students  
The Australian Centre for ...  
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- A New Future for Cooktown – in July 2008 Ron Johnston ...  
[> Read more](#)
- Visiting Fellow to ACIIC from Vienna Dr Matthias Weber, Head of ...  
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- Innovation in a Global Knowledge ...



# Foresight – an evolving scope

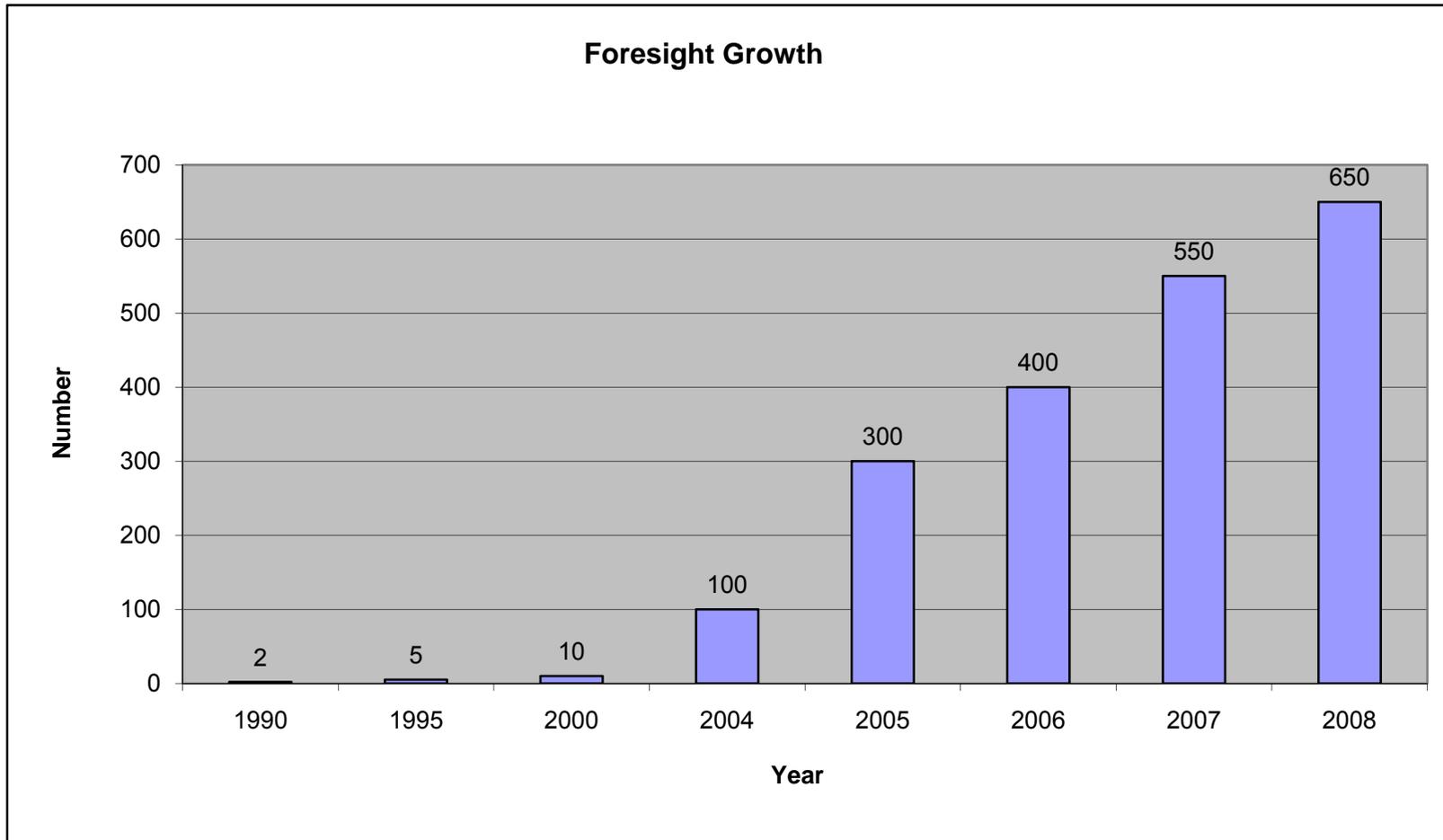
From

“a systematic means of assessing those scientific and technological developments which could have a strong impact on industrial competitiveness, wealth creation and quality of life” (Georghiou, 1996)

To

“a systematic, participatory, future intelligence gathering and medium-to-long term vision-building process aimed at present-day decisions and mobilising joint action” (Foren Project)

# Growth of Foresight Activity



# Focus of Foresight (EFMN)

1. ITC
2. Knowledge Society/Youth
3. Regional
4. Life/Bio/Health
5. Nano
6. Energy/Climate Change
7. Agriculture/Food
8. Electronics
9. Transport (EFMN)

# Focus of Foresight (FinnSight 2015)

1. Learning and Learning Society
  2. Services and Service Innovations
  3. Well-being and Health
  4. Environment and Energy
  5. Infrastructure and Security
  6. Bio-expertise and –security
  7. ICT
  8. Human Interaction
  9. Materials
  10. Global Economy
- (FinnSight 2015)

# Transformation of Foresight

- Emphasis – from methods to outcomes and policy
- Tool – from specialised to embedded
- Focus – from national to regional/sectoral/local/organisation (Companies, Govt Departments, Universities)
- Application – from priority-setting for public research to strategy, planning, decision-making, innovation
- Scope – from technological to socio-economic
- Scale – from ‘macro’ to ‘meso’ and ‘micro’
- Increasingly IT/Internet-enabled
- Growth in foresight infrastructure capacity

# Impacts of Foresight

- Generating strategy
- Prioritising resources and maximising realisation
- Building partnerships/networking
- Enhancing intelligence
- Early warning systems
- Enhanced societal learning
- Knowledge management
- Enhancing innovation

# Some Case Studies of Foresight Projects

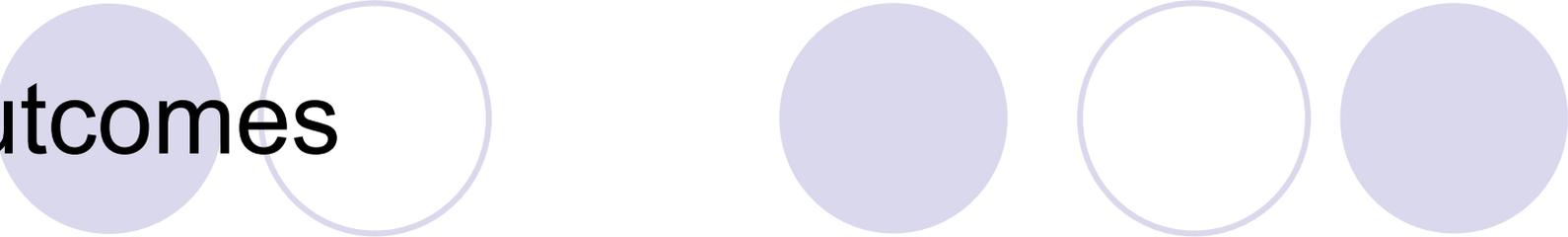
## I - *Promotion of Industry Clusters*

### Advanced Medical Device Sector

- 2000 establishments
- Revenues of \$832 million
- Imported goods worth \$1.9 billion
- Employed more than 5,500 people
- high levels of expenditure on R&D
- A highly specialised and skilled workforce
- Predominantly small to medium-sized enterprises
- A significant degree of fragmentation
- Small number of globally recognised products/ companies.

Scenario planning was used to address the agreed objectives of:

- considering the major forces likely to shape the future of the Australian medical devices industry over the next twenty years (to 2025);
- identifying major threats and opportunities;
- developing viable scenarios of the future of the Australian medical devices industry; and
- developing strategies addressing these possible futures to guide decision-making and provide a sound basis for the Action Agenda.



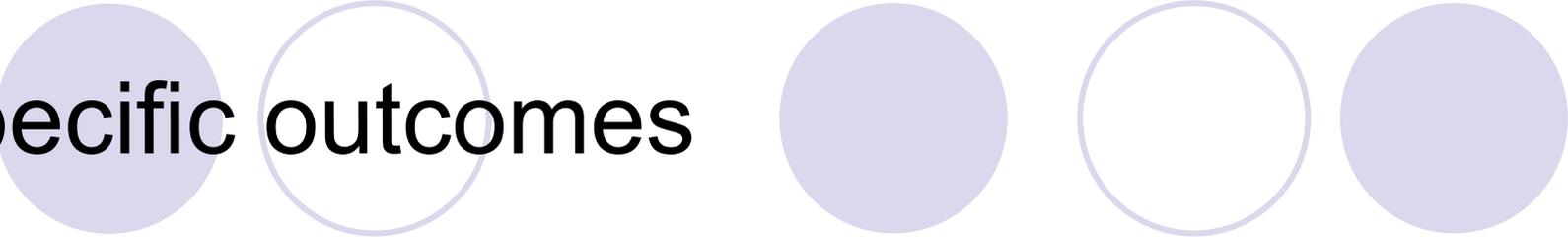
# Outcomes

- The commitment of all major companies to a shared vision of the industry based on developing world-class capability, increasing speed to market, and expanding market opportunities.
- The Government has committed funding to assist the industry to address the major challenges it has identified for the future growth of the sector.
- Foresight provided a means of identifying and developing shared interests between companies and the basis for constructing a consensual vision of the future.
- An industry cluster began to emerge through joint development projects.

## II – *Future of Irrigated Agriculture*

### Objectives:

- enable key stakeholders to develop a shared vision for the future of irrigation in a major catchment area over the next 30 years and to identify major constraints and opportunities and regional response options;
- understand the social, economic and environmental consequences of various scenarios through impact assessment;
- build a consensus on preferred regional options for future irrigation, and recommend regional follow-up actions; and
- develop a methodology that can be applied elsewhere in Australia for sustainable irrigation planning at a catchment scale.

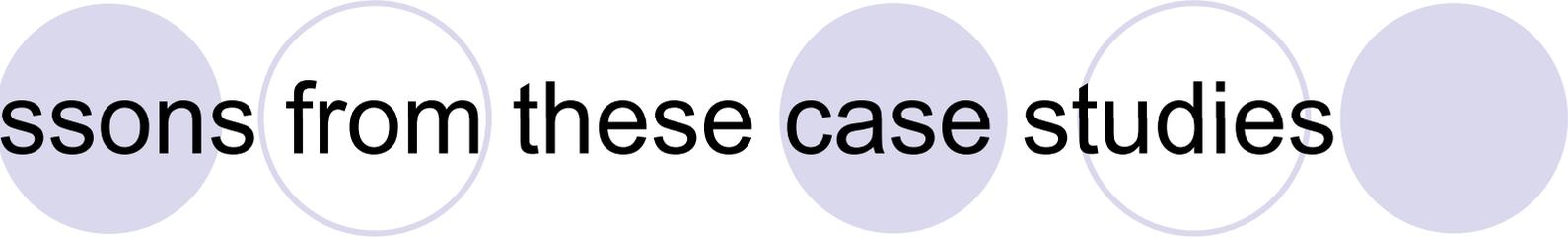


# Specific outcomes

- Many irrigators changed their business model, crops and management practices
- the organisation responsible for water supply and management introduced a major reconfiguration of the irrigation distribution system to dramatically increase flexibility based on scenario implications;
- the catchment management authority reshaped its five-year plan for catchment management to meet the major contingencies that emerged through the scenario planning process.
- local Councils reviewed the implications of the scenario conditions for their land-use planning, and economic and demographic projections.

### III – Strategic Directions for Research in Antarctica

- Scenario-based analysis to 2020 of the economic, technological, environmental and geo-political forces likely to shape the future demands on the Antarctic
- Outcomes:
  - significantly increased government investment;
  - a progressive shift to airborne rather than ship-based transport;
  - a new emphasis on remote experimentation.



# Lessons from these case studies

- A clear and shared focus
- Engagement of relevant stakeholders
- Targeted foresight processes
- Embedding of foresight in the existing planning and decision-making structures
- Explicit outcomes

## Take-up of Foresight within Governments?

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- Limited
  - Sporadic
  - Reliant on occasional champions
  - Largely associated with STI agencies
  - Short time-horizon
  - Reactive rather than anticipatory
  - Consumed by the urgent, limited capacity for the important
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# 1. Attitudes about what shapes the future

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- ❑ Extrapolators – the future is an extension of the past, so identify trends and extrapolate
  - ❑ Pattern Analysts – patterns (cycles) recur so analyse analogous situations from the past
  - ❑ Goal Analysts – future determined by the actions of individuals and institutions
  - ❑ Counter Punchers – future results from unpredictable and random events, so monitor change and maintain flexibility to react
  - ❑ Intuitors – complex mess, so be informed and intuit possibilities (ie muddle through)
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## 2. Limitations on government

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1. Scale and Scope of Challenges
  1. Loss of legitimacy and authority
  2. Increasingly 'wicked' nature of problems
  3. Declining service delivery capacity
  4. Limited learning capability

# Profound Challenges

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- Food availability and price
- Energy availability and price
- Water availability and price
- Climate change
- Population and demographics
- Securing cyberspace
- Managing increasing complexity

# Loss of legitimacy and authority

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- In the age of Internet-based social networking, traditional expert knowledge is losing its former authority
- Every person has one relevant fact and no-one can explain the nature of a system
- Emerging power of narrow sectional interest groups
- Reduced legitimacy of central governments, but paradoxically, greater expectations on them

# Emergence of problems with new characteristics

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**Type 1** - Simple isolated problems – *address tactically one at a time*

**Type 2** - Inter-connected problems – *requires a strategic approach; leads to bureaucratic hierarchy, centralised control; government in charge*

**Type 3** – Dynamic interactive problems – *changes in one problem area affect others, so multiple claims of responsibility; government and governed must cooperate to address problems*

**Type 4** – Aggressive interactive problems – *they have a momentum of their own, high uncertainty, impact of interventions are unpredictable; the resulting turbulent environment requires government and governed to work closely together to address problems where there may be no obvious solution*

# Declining service delivery capacity

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- A consequence of the 'New Public Management' model with its emphasis on business principles of efficiency and transparency?
- Declining popularity but still has a stranglehold on many governments
- Has contributed to a dramatic increase in institutional and policy complexity and an emphasis on homogenised process to deliver outcomes rather than addressing specific content
- Ignores the possibility of cycles in economic behaviour that require different government roles at different times eg different phases of the techno-economic Long Wave

# Limited learning capability

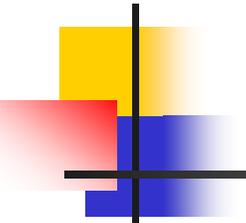
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- The new rules of the global knowledge economy place great emphasis on organisational ability to learn in a rapidly changing environment and to think and act in concert at a system level
- This is leading to new forms of business which are structured to mobilise and capture relevant knowledge wherever it resides
- NPM, with its emphasis on process and outcomes, has eroded the interest and capacity of governments and their officials to engage in active, continuous learning

# Three Important Actions

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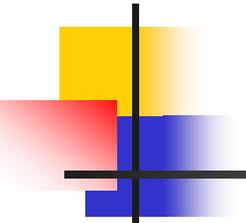
- **Development of a Strategic Intelligence Capacity** – through over-the-horizon scanning, roadmapping, scenario planning, web-based engagement of multiple insights
- **Fostering of ‘Intentional Innovation Communities’** – specific internal (+ external) organisational capacities to generate innovations continuously
- **Establish spaces for experimentation in policy** – combine the private sector of ‘fast failure’ in innovation with active processes of review and learning eg the Cochrane and Campbell Collaborations



# Charter of Good Practice in the Managerial Application of Foresight

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- A well-resourced over-the-horizon scanning capacity
- Significant analysis of weak signals of change
- Planning and decision-making conducted within a significant future-oriented environment
- 'What if ?' analysis embodied as a regular component of risk analysis and management
- Regular web-based engagement of multiple perspectives
- Strategic conversation as a recognised KPI
- Routine roadmapping towards defined objectives
- All staff trained in use of foresight tools



# Charter of Good Practice in the Transformative Application of Foresight

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- A Strategic Intelligence Unit (SIU) at the level of the Cabinet Office, or equivalent
- SIUs or SI capacity in every major government department and agency
- Mechanisms for collaboration, coordination and exchange of information between all SIUs
- Regular production and communication of SIU analysis and findings
- Establishment of an appropriate community of practice around each SIU
- Open communication models with all information routinely available to the public
- Engagement with all forms of media to promote a reflective future orientation